

Thrace Plastics Group is a Greek multinational Group, which activates in the production and distribution of polypropylene products. The Group has production facilities in 6 countries and distribution and trade companies in 5 countries. The Group operates a distribution network which extends to more than 80 countries.

Thrace Nonwovens & Geosynthetics (**Thrace NG**), member of Thrace Group, is seeking to fill the position of:

Sales Technical Support Specialist, Agro Division

The role holder is responsible for providing technical support to THRACE NG sales team, in terms of Agro-Division portfolio for the domestic and international market. The role holder contributes to the effective optimization of existing products and the developing of new technical solutions related to agro-textiles.

Position overview:

The job holder will be based in **Xanthi** and the role's main responsibilities will be:

- To train sales team on a regular basis and develop their technical knowledge/skills
- To establish, maintain and develop relationships with key clients e.g. agriculturalist planners, distributors etc.
- To provide technical advice to the marketplace in terms of usage and installation of agro-textiles
- To maintain professional and technical knowledge by attending educational workshops; reviewing professional publications; participating in professional societies.
- To maintain a detailed involvement in/knowledge of actual and planned agricultural projects.
- To enrich the existing information regarding the competitive advantage of TNG Agro-Division portfolio, based on their technical characteristics
- To interact with universities and other research foundations
- To educate agro-community by giving lectures in conferences, technical seminars and exhibitions

Position requirements:

- Degree Qualified Agriculturalist. Post-graduate studies on soil science, management of soil resources and plant protection are desirable
- Advanced knowledge of Agro-textile products, processes and markets.
- Ability to communicate knowledge and establish clarified arguments
- Self-driven, ability to work under tight timetables
- Inspire teamwork and promote collaboration

- Fluency in English (written and spoken)
- PC literate to advanced level
- The willingness to undertake extensive travel

The company offers

- a competitive salary
- excellent working conditions and opportunities for training and development in a dynamically changing environment.

Applicants are kindly asked to send their CV by e-mail at career@thraceplastics.gr, code **SLS017**.